## PROFITS ARE COMING YOUR WAY!

These profits are going directly into your account! Set a goal for yourself and decide how many items you are going to sell – determine how much money you want to make! Spend 15 minutes filling out this checklist so you can be on your way to reaching your goal!

## Fundraising thought for the day to share with your participants ...

How many of you make \$60 - \$70 per hour at a part-time job? Nobody! If you spend an hour selling 12 Butter Braid® pastries or 9 Otis Spunkmeyer® Cookie Dough or 9 Lyman® Orchards Pies you can make up to or more than \$62 that fast!

Set Your Goal \_\_\_\_\_! Items x Profit = Money in your account!

## SELLER'S CHECKLIST

## PERSONAL CONTACT LIST

| A. Relativ            | es          | <br> |  |
|-----------------------|-------------|------|--|
| B. Neighb             | ors         | <br> |  |
| C. Mom's              | Co-Workers  | <br> |  |
| D. Dad's              | Co-Workers  | <br> |  |
| E. Mom's<br>Friends   |             | <br> |  |
| F. Dad's S            | Special     | <br> |  |
| Friends<br>G. Parents | of School   | <br> |  |
| Friends<br>H. Teache  |             | <br> |  |
| I. Friends            | from Church |      |  |
| J. Your B             | est Friend  |      |  |
| K. Others             |             | <br> |  |